

# Building text classifiers using state-of-the-art Deep Learning frameworks

Inbal Horev - Senior Data Scientist, Gong.io



# Gong.io at a glance



RECORD



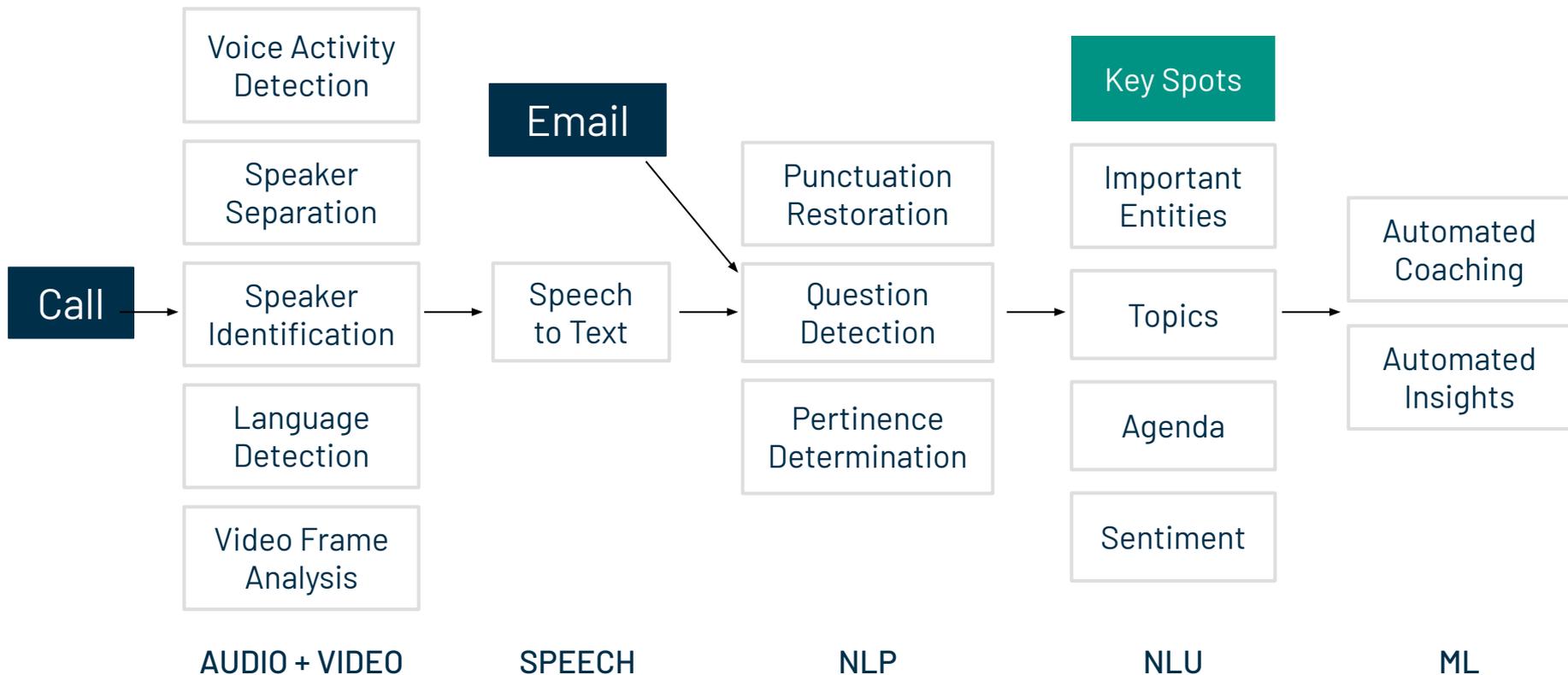
TRANSCRIBE



ANALYZE

**Provide Insights:** “Top sales representatives talk **more** about **the competition**, but **later** in the call, and *after* they’ve discussed the **value** of the solution **for X minutes**”

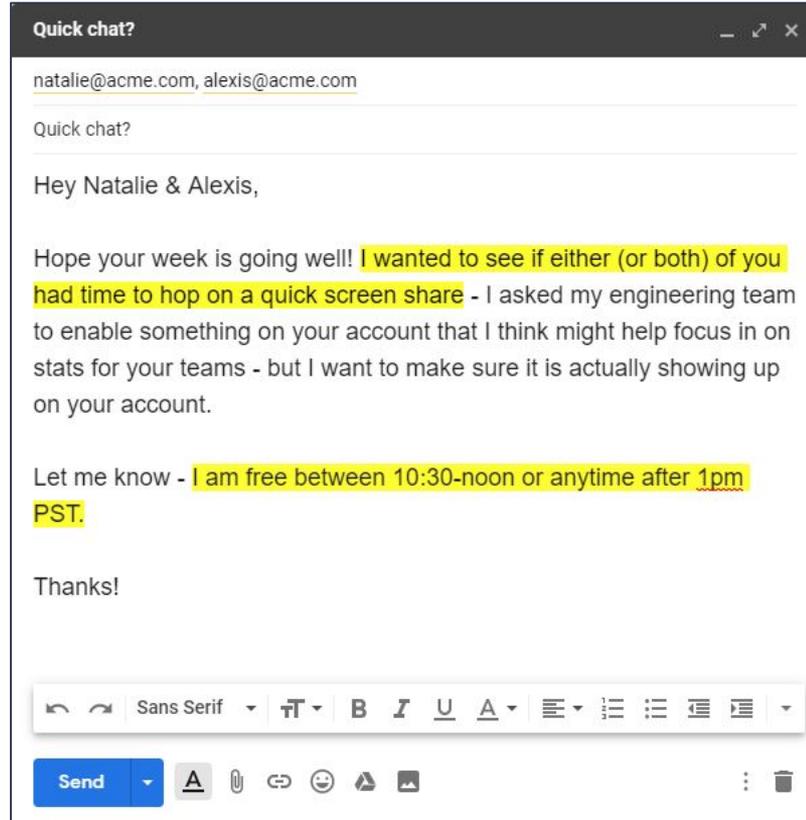
# High Level ML models



# Case study: Email tagging

## Key Spots

- Action items
- Objections
- Requests
- Scheduling



# Bag of words (< 2013)

Count the number of appearances of each word

*"Hope your week is going well!"*



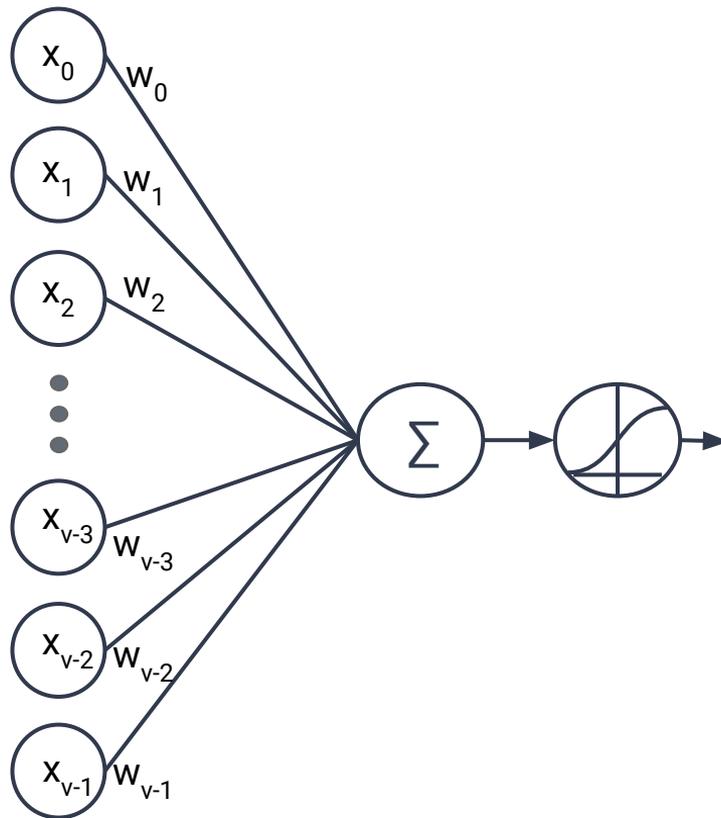
0	account
0	both
0	business
0	do
1	going
⋮	
1	hope
1	week
1	well
0	why
1	your
0	yourself

# A very simple model

## **BOW + Logistic regression**

Weighted sum of word counts

We can think of this as a single layer NN



`sklearn.linear_model.LogisticRegression`

## Results so far

method	f1-score
<b>BOW + LR</b>	<b>0.88</b>

# The trouble with BOW

- Vectors are very large - the size of the vocabulary
- Out-of-vocabulary (OOV) words are ignored
- Does not encode the similarity between words

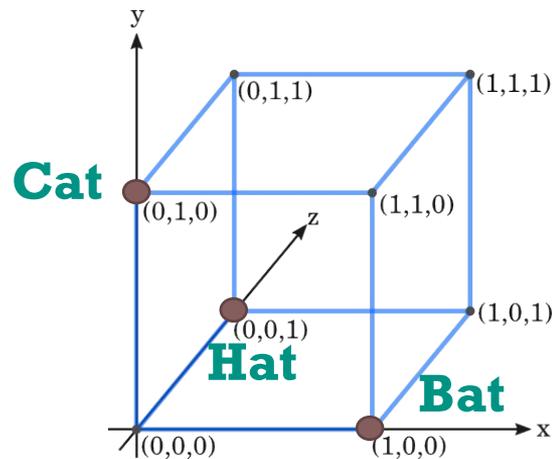
$$\|x_{\text{cat}} - x_{\text{kitten}}\| = \|x_{\text{cat}} - x_{\text{teapot}}\|$$

- Order of words within sentence is disregarded

"The movie was boring and not funny."



"The movie was funny and not boring."



# Word embeddings (2013 - )

## Objectives

- Represent words with dense, fixed size vectors
- Similar words get similar representations
- Implicitly encode linguistic features

# Word embeddings (2013 - )

***“You shall know a word by the company it keeps”***

John Rupert Firth

---

Word embeddings are learned from co-occurrences

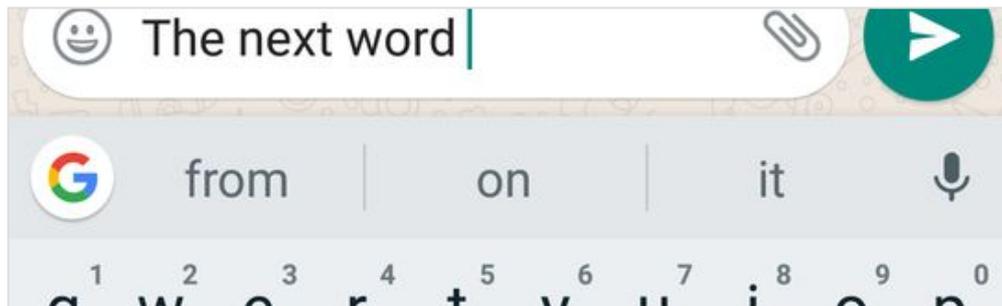
*“The capital of England is London.”*

*“The capital of France is Paris.”*

# Word embeddings (2013 - )

Predict a word given its context,  
a.k.a learn a **Language Model**

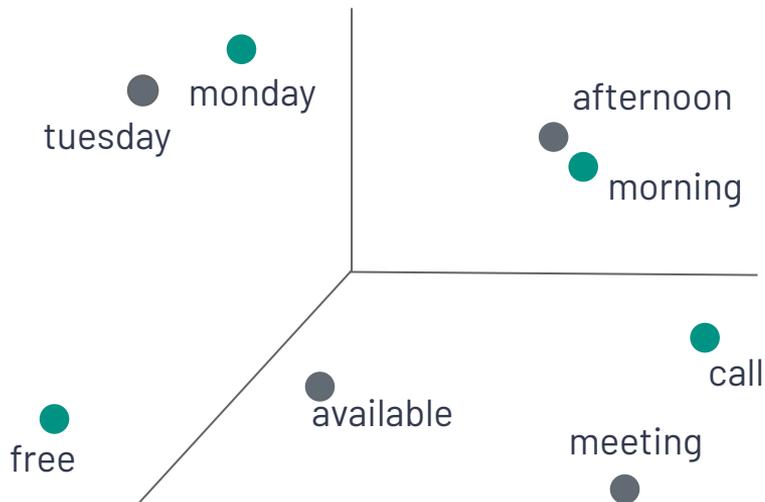
Intermediate computations  
are used as the word vectors



# Word embeddings (2013 - )

*"Would you be available for a meeting on Tuesday afternoon?"*

*"Are you free for a call this Monday morning?"*



**Similar words are close  
in embedding space**

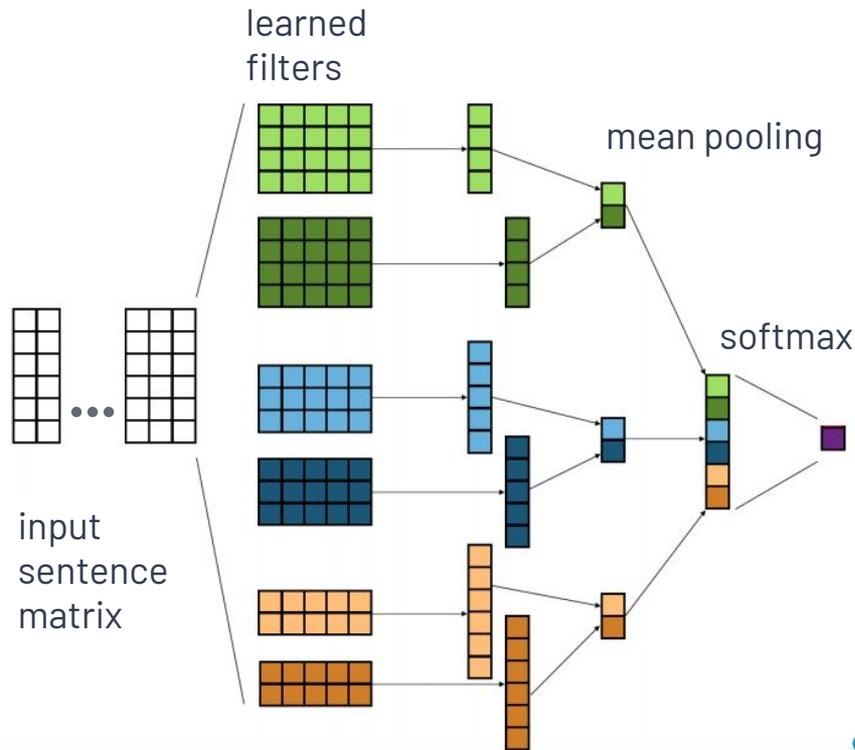
# A more complex model

## Word2Vec

Trained on our own email corpus

## + Convolutional NN

Filters capture relation between words and linguistic features



# Training your own word embeddings

```
from gensim.models import Word2Vec
w2v_model = Word2Vec(sentence_generator, size=d,
                    workers=workers,
                    min_count=min_cnt)
w2v_model.wv.save_word2vec_format("word2vec_model.txt")
```

```
python -m spacy init-model en email_word2vec
--vectors-loc word2vec.txt
```

```
custom_vec_nlp = spacy.load("word2vec_model.txt")
```

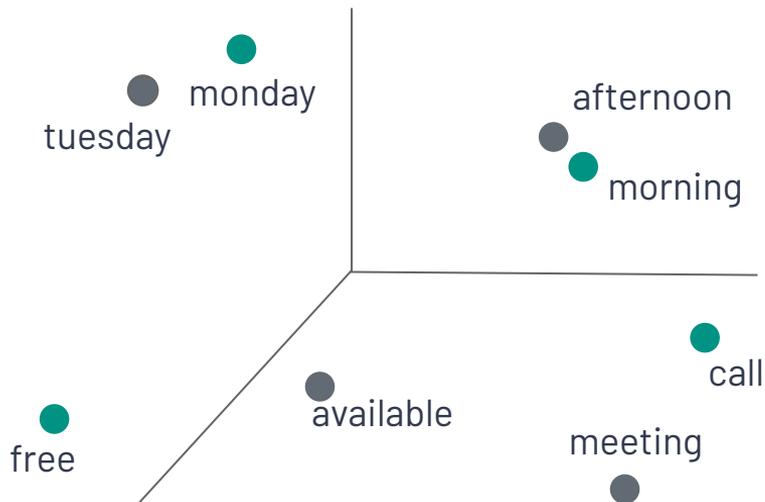
## Results so far

method	f1-score
BOW + LR	0.88
<b>W2V + CNN</b>	<b>0.89</b>

# Word embeddings (2013 - )

*"Would you be available for a meeting on Tuesday afternoon?"*

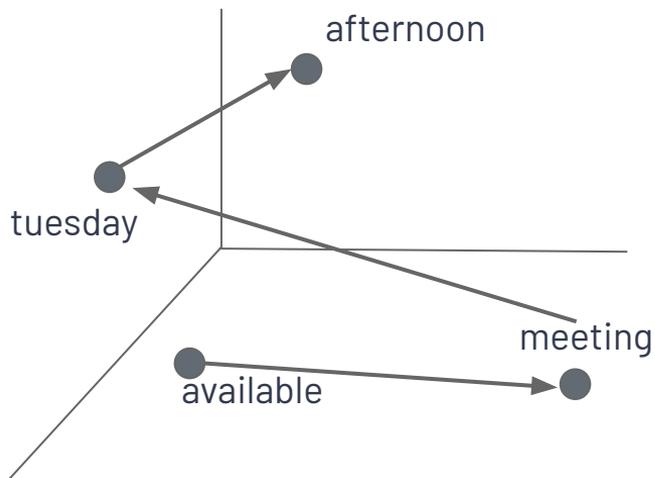
*"Are you free for a call this Monday morning?"*



**Similar words are close  
in embedding space**

# Contextual word embeddings (2017-)

*“Would you be available for a meeting on Tuesday afternoon?”*

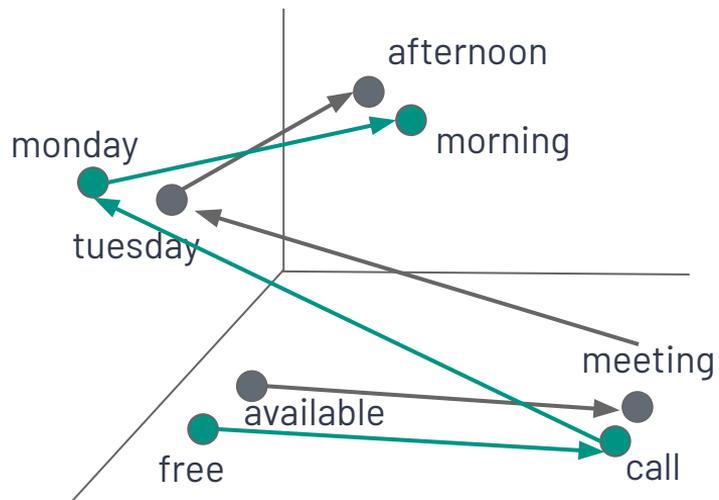


**Word embeddings are dependent on other words in sentence**

# Contextual word embeddings (2017-)

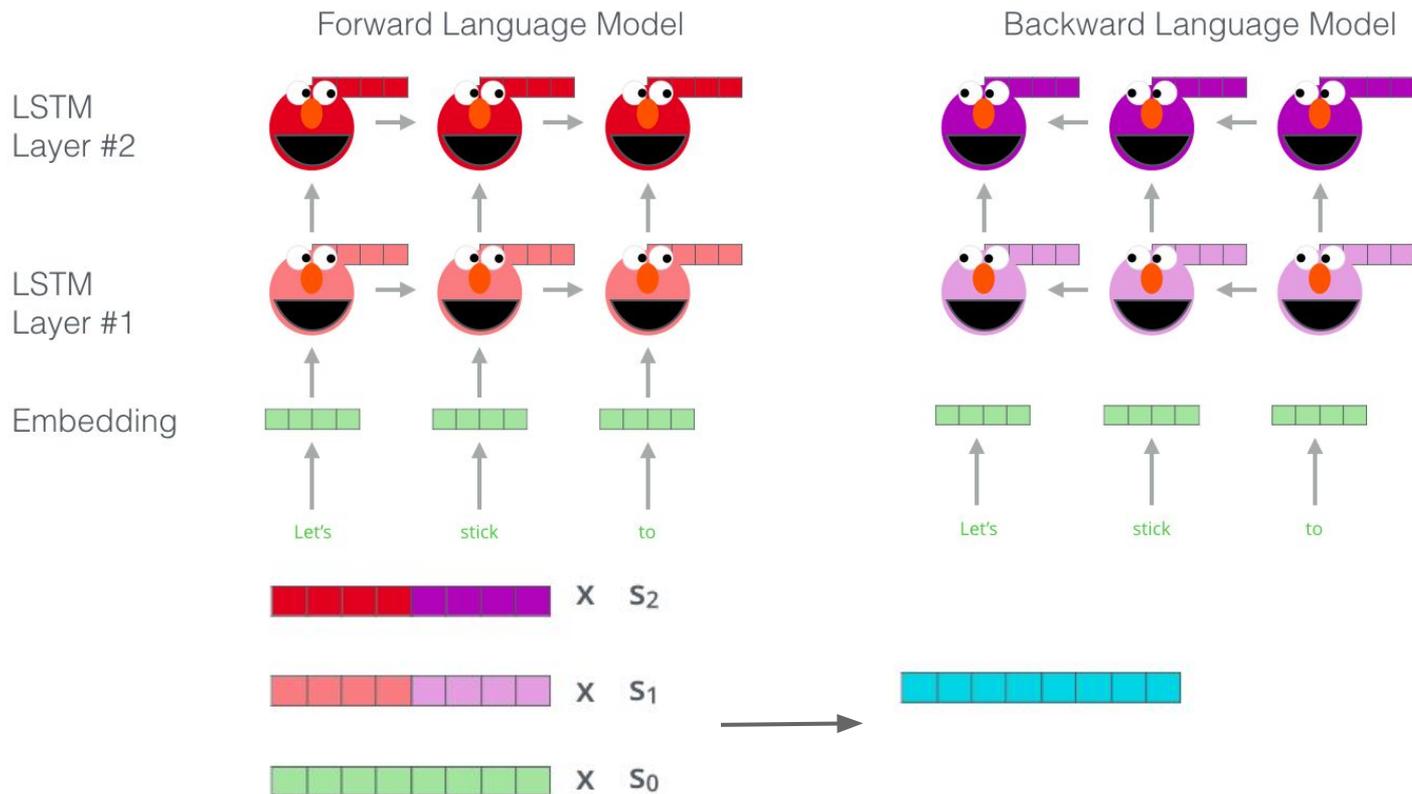
*“Would you be available for a meeting on Tuesday afternoon?”*

*“Are you free for a call this Monday morning?”*



**In this context, “free” and “available” are similar**

# ELMO



## Results so far

method	f1-score
BOW + LR	0.88
W2V + CNN	0.89
<b>ELMo</b>	<b>0.91</b>

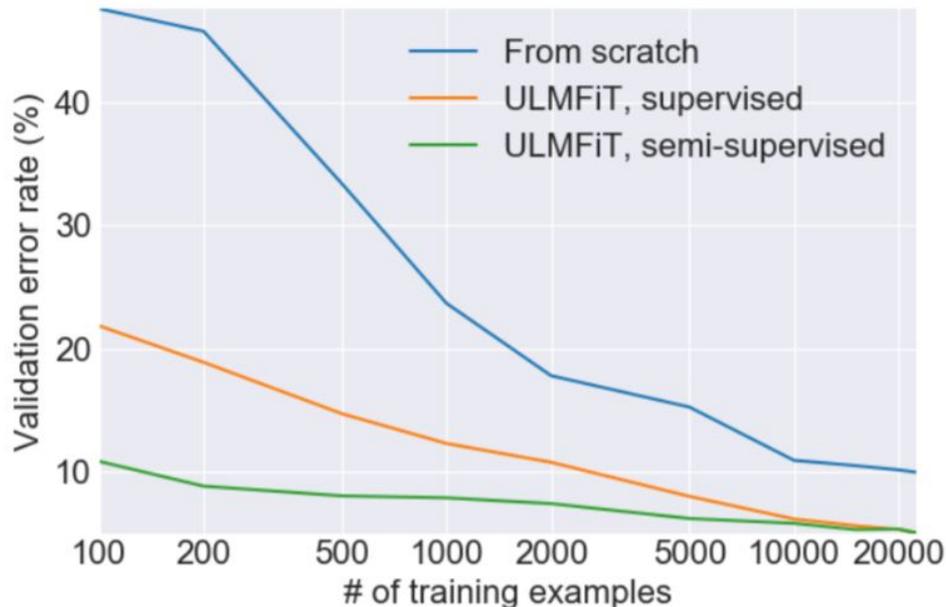
# Transfer learning

Responsible for *giant leap forward* in CV and NLP

1. Use a **pre-trained language model** trained on huge corpora  
Encodes world knowledge
2. **Fine tune** the language model to own domain  
Use large unlabeled corpus
3. Fine tune classifier  
Requires only a **small labeled data set**

# ULMFiT (2018)

- Trained on Wikipedia103 (100M tokens)
- Runs fast, even without a GPU
- Can be used with only a small set of labeled documents ("supervised"), but improves with the addition of a large dataset of unlabeled data



```
from fastai import *
```

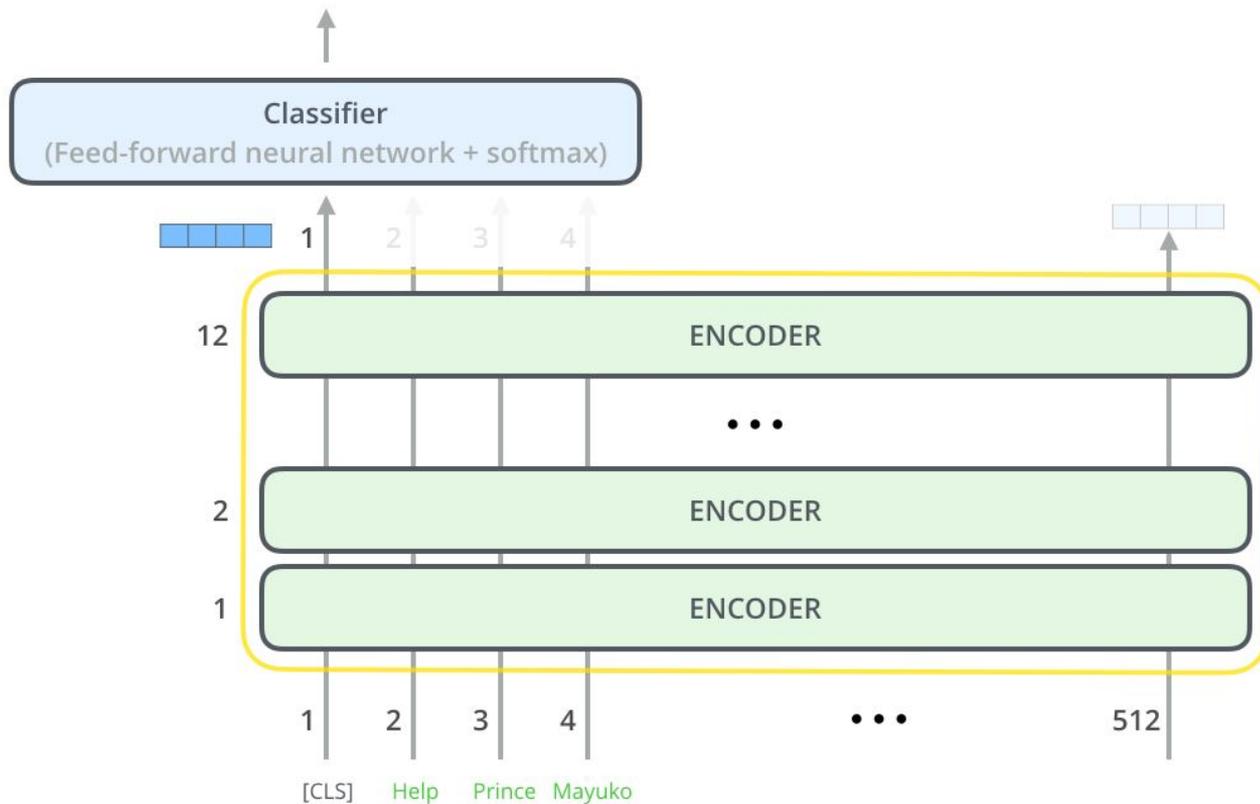
# ULMFiT (2018)

```
data_lm = TextLMDDataBunch.from_df(train_df=df_trn,  
valid_df=df_trn, path="", label_cols='label',  
text_cols='text')  
learn = language_model_learner(data_lm, drop_mult=0.1,  
arch=AWD_LSTM)  
learn.fit_one_cycle(1, 1e-2)  
learn.save_encoder('ft_enc')  
  
data_clas = TextClasDataBunch.from_df(path="",  
train_df=df_trn, valid_df=df_val, label_cols='label',  
text_cols='text', vocab=data_lm.train_ds.vocab, bs=16)  
learn = text_classifier_learner(data_clas, drop_mult=0.1,  
arch=AWD_LSTM)  
learn.load_encoder('ft_enc')  
learn.fit_one_cycle(1, 5e-2)
```

## Results so far

method	f1-score
BOW + LR	0.88
W2V + CNN	0.89
ELMo	0.91
<b>ULMFiT</b>	<b>0.9</b>

# Finally, BERT



# Final results

method	f1-score
BOW + LR	0.88
W2V + CNN	0.89
ELMo	0.91
ULMFiT	0.9
<b>BERT</b>	<b>0.94</b>

# BERT (2018)

## Practical considerations:

- Huge model
  - Data: Wikipedia (2.5B words) + BookCorpus (800M words)
  - Trained on TPU for 4 days
- Fine tuning requires GPU
- Possibly too heavy for production
  - processes 4 sentences per second
- Limited to 512 input tokens
- Throws out OOV tokens

```
import torch_pretrained_bert
```

# Conclusions

- In recent years there was a big jump in the performance of NLP algorithms
- They work pretty well out-of-the-box - even without extensive hyperparameter optimization
- Well documented code is available for all - you can be up and running within hours or days
- State-of-the-art models require a GPU
- ULMFiT strikes a good balance between classification performance and computational requirements

Questions?